

# JAGDISH KINI

- Founder - Enterprise5c
- Co-founder & Director - Greenfern Leadership & Strategic Consulting (P) Ltd.
- Workshop Facilitator and Executive Coach



## Areas of Expertise

Facilitation of Workshops  
Executive Coaching  
Performance Coaching  
Leadership Coaching  
Change & Transition  
Coaching  
Coaching Skills  
Strategic Management  
Strategy Execution  
Leadership Development  
Team Building

**Special Training & Expertise**  
Remote Telephonic Coaching

- Strategic thinker,
- Proven master at building high performance leadership teams,
- Passionate executive coach and mentor
- Educationist, social philanthropist.
- Hands on specialist consultant & advisor in the FMCG and telecom sectors
- Strategy planning, execution and OD consultant

Formerly Executive Director & CEO of Airtel, and MD & CEO of Gillette India, Jagdish brings huge understanding of the Indian and international business environments, especially in the Telecom, FMCG & Retail segments, combined with vast leadership experience in managing and motivating large teams. His areas of special interest lie in developing organizational long term strategy, developing Go-to-Market strategies and plans for new businesses and new territories. People management, sales processes and decision making are other areas close to his heart.

Jagdish is an ICF certified executive coach (PCC). He has trained under Marshall Goldsmith and also in processes developed by the Neuroleadership Group and Dr. David Rock. He currently coaches across the board - CEOs and young entrepreneurs, business leaders and middle managers. Besides, he is also a global resource person for DukeCE, and, is a global executive coach for CoachA of Japan, for their clients. Jagdish helps senior leaders understand how to develop and use EQ and EI to be more effective in their leadership roles.

Jagdish's public workshops titled "Expect More, Achieve More" are highly regarded and well-attended. In these he uses lessons from his own corporate and personal life to help young professionals focus themselves and grow as individuals, as professionals and as members of the society at large.

Besides being a co-founder and Director of Greenfern, Jagdish is also the founder and managing partner of Enterprise5C, a data analytics & strategic management consulting and is a member of the Board of Directors of a few companies.

*"I feel blessed that at P&G I learned to manage and build brands; at L'Oreal and at Gillette, I learned to manage and build companies; and at Airtel, I learned to build an industry".*

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